



บริษัท เอไอ เอนเนอร์จี้ จำกัด (มหาชน)

AI Energy Public Company Limited

ทะเบียนเลขที่ 0107556000311

AIE 135/2025

August 8, 2025

**Subject:** Management's Discussion and Analysis for 2<sup>nd</sup> quarter of 2025 ended as of June 30, 2025

**Attention:** President,  
The Stock Exchange of Thailand

AI Energy Public Company Limited (the "Company") is manufacturer and distributor of Biodiesel (B100), Palm Olein (Edible oil), Refined Glycerine, and providing production service for Refined Bleached Deodorized Palm Oil (RBDPO), Refined Bleached Deodorized Kernel Palm Oil (RBDPKO) and Palm Olein. The Company has a subsidiary; storage tanks service, which currently temporarily ceased its operation. In the past 3 years, the Company has not changed its control over the Company and there is no change in the shareholder structure, management or business operations.

The financial statement of the Company's and its subsidiaries for 2<sup>nd</sup> quarter of 2025 ended as of June 30, 2025, which details are as following;

Operating results (Consolidated)	Unit : Million Baht							
	2 <sup>nd</sup> quarter	2 <sup>nd</sup> quarter	1 <sup>st</sup> quarter	% Increase (Decrease)		Six-month period		%
	2025	2024	2025	YoY	QoQ	6M2025	6M2024	
Revenue from sales and services	2,151.49	2,154.89	1,743.58	-0.20%	18.93%	3,895.07	3,729.86	4.43%
Cost of sales and services	(2,143.56)	(2,096.39)	(1,706.77)	2.76%	20.84%	(3,850.34)	(3,615.18)	6.50%
Gross profit	7.92	58.50	36.80	-137.42%	-49.37%	44.73	114.68	-61.00%
Other income	1.01	1.66	2.54	-25.51%	-91.63%	2.51	4.25	-40.98%
Selling and administrative expenses	(29.98)	(29.04)	(28.37)	3.33%	5.54%	(58.36)	(57.22)	1.98%
Profit from operations	(21.04)	31.13	10.97	-475.78%	-102.84%	(11.12)	61.71	-118.02%
EBITDA	18.88	79.11	79.31	-75.94%	-76.39%	61.74	143.36	-56.93%
Finance income	0.84	0.40	0.19	233.51%	161.29%	2.06	0.43	384.71%
Finance cost and tax income	(21.26)	0.00	(0.01)	-100.00%	-100.00%	(21.25)	1.02	2,175.00%
Net profit	(41.47)	31.53	11.14	-655.52%	-166.86%	(30.34)	63.16	-148.03%
Basic earnings per share (Baht per share)	(0.030)	0.023	0.030	176.18%	200.00%	(0.022)	0.046	-147.83%

### Net Profit

For 2<sup>nd</sup> quarter of 2025, the Company and subsidiaries (Consolidated) realized net loss of Baht 41.47 million, decreased by Baht 72.64 million or 49.22% as compared to the same quarter of last year which incurred the realized net profit of Baht 31.17 million, decreased by Baht 52.61 million or 166.86% as compared to the 1<sup>st</sup> quarter of 2025, which incurred the realized net profit of Baht 11.14 million. For the six-month period of 2025 (January, 1<sup>st</sup> - June, 30<sup>th</sup>), the Company and subsidiaries (Consolidated) realized



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net loss of Baht 30.44 million, net profit decreased by Baht 93.49 million or 148.03% as compared to the same period of last year which incurred the realized net profit of Baht 63.16 million. The Company has adjusted the corporate income tax expense for 2024 by 14.56 million baht, which will be included in the income tax expense in 2025.

The Company realized EBITDA of Baht 18.88 million, decreased by Baht 46.23 million or 71.00 % as compared to the same period of last year which incurred at Baht 65.11 million, decreased by Baht 60.43 million or 76.19% as compared to the 1<sup>st</sup> quarter of 2025, which incurred the realized EBITDA of Baht 79.31 million. For the six-month period of 2025 (January, 1<sup>st</sup> - June, 30<sup>th</sup>), the Company and subsidiaries (Consolidated) had EBITDA of Baht 61.74 million, decreased by Baht 67.62 million or 52.27% as compared to the same period of last year which incurred EBITDA of Baht 129.36 million

Significant changes in the Company's operating results due to the fluctuation of selling prices in the 2<sup>nd</sup> quarter of 2025 were volatized than those in same quarter of the previous year. In the 2<sup>nd</sup> quarter of 2025, the raw material price is between 36.75 - 31.75 baht per kilogram, and raw material prices are very volatile since the end of 1<sup>st</sup> quarter of 2025. The raw materials prices are continually decreasing; the raw material price was between 50.00 – 36.50 baht per kilogram. (Source: DIT). There was considering of the allowance for diminishing value of inventories (NRV) as of March 31<sup>st</sup>, 2025 of Baht 35.00 million, and reversed the allowance for diminishing value of inventories (NRV) as of June 30<sup>th</sup>, 2025 of Baht 29.00 million remaining by Baht 6.00 million. Due to the fluctuation of CPO price during the 6-month period of 2025 (January, 1<sup>st</sup> - June, 30<sup>th</sup>), and the CPO price was sharp price fluctuation gap as compare to the same period of last year. However, the Company determined the policy that focused on the management of raw material (CPO) by trying to maintain inventories turnover rate between 15 - 25 days for alleviates the impact of the fluctuation of CPO on the Company's performance.

## **Revenue**

### **1. Revenue from Sales and Services**

For 2<sup>nd</sup> quarter of 2025, the Company and subsidiaries realized the revenue from sales and services of Baht 2,151.49 million, decrease by Baht 3.40 million or 0.16% as compared to the same quarter of last year which incurred the realized revenue of Baht 2,154.89 million, and increase by Baht 407.91 million or 23.39% as compared to the 1<sup>st</sup> quarter of 2025 which incurred the realized revenue of Baht 1,743.58 million. For the six-month period of 2025 (January, 1<sup>st</sup> - June, 30<sup>th</sup>), the Company and subsidiaries realized the revenue from sales and services of Baht 3,895.06 million, increase by Baht 165.20 million or 4.43% as compared to the same period of last year which incurred the realized revenue of Baht 3,729.86 million, where the reasons are summarized as follows;

#### **1.1 Sales of Biodiesel, Edible oil Refined Glycerine, Raw material and By-product**

- Biodiesel business, The revenue from sales for 2<sup>nd</sup> quarter of 2025 has decrease by Baht 570.05 million, or 42.29% as compared to the same quarter of last year, due to decreasing in quantity sold by 40.98% and the average selling price of biodiesel decreased by 2.23% from the same quarter of the previous year, and as compared to the 1<sup>st</sup> quarter of 2025 has decreased by Baht 291.83 million or 27.28%, due to the quantity sold decreased by 2.62% and the average



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selling price of biodiesel decreased by 25.33%, and for the six-month period of 2025 (January, 1<sup>st</sup> - June, 30<sup>th</sup>), the revenue has decrease by Baht 551.77 million, or 23.00% as compared to the same period of last year, due to the quantity sold decreasing by 32.81% and the average selling price of biodiesel increasing by 14.61% from the same period last year, following the price of CPO which is the main raw material.

- Edible Oil business, The revenue from sales for 2<sup>nd</sup> quarter of 2025 has increase by Baht 12.64 million, or 14.29% as compared to the same quarter of last year from the sales volume that increased by 2.73% and the average selling price increased by 11.25%, and as compared to the 1<sup>st</sup> quarter of 2025 the revenue increase by Baht 47.01 million, or 86.94% from sales volume increased by 105.21% and average selling price decreased by 4.40%, and for the six-month period of 2025 (January, 1<sup>st</sup> - June, 30<sup>th</sup>), the revenue decrease by Baht 18.04 million, or 10.42% from the sales volume that decreased by 23.90% and the average selling price that increased by 17.72%. As a result of receiving more orders from industrial customers, so the sales volume increased. The Company entered short-term contract with specific quantities and delivery term (Made to Order). This helps the Company to efficiently control inventories aging and procurement that prevent risk from CPO's prices fluctuation.
- Refined Glycerine business, The revenue from sales for 2<sup>nd</sup> quarter of 2025 has decreased by Baht 14.80 million or 18.10% as compared to the same quarter of last year from sales volume that decreased by 45.63% and the average selling price increased by 50.62%, as compared to the 1<sup>st</sup> quarter of 2025, the revenue increase by Baht 3.31 million or 5.20% from the sales volume that decreased by 1.45% and the selling price that increased by 6.75%, and for the six-month period of 2025 (January, 1<sup>st</sup> - June, 30<sup>th</sup>), the revenue increased by Baht 13.01 million or 11.06%, from the sales volume that decreased by 26.09% and the sales price increased by 50.26% when compared to the same period of the previous year.
- Raw material and By-product, The revenue from sales for 2<sup>nd</sup> quarter of 2025 has increased by Baht 516.22 million or 88.86% from sales volume increasing by 13.27% and average selling price increasing by 66.74% as compared to the same quarter of last year, and as compared to the 1<sup>st</sup> quarter of 2025, the revenue increased by Baht 640.25 million or 115.88% from sales volume increased by 132.60% and average selling price decreased by 7.19%, and for the six-month period of 2025 (January, 1<sup>st</sup> - June, 30<sup>th</sup>), the revenue from raw material and by-product increased by Baht 718.00 million or 69.89%, due to sales volume decreased by 2.00% and average selling price increasing by 73.36%. The customers are oleochemical producer and related-products producers in overseas. However, the Company will only sell by-products that excess the need of its biodiesel and refined glycerine productions.

## 1.2 Revenue from Production Services

The revenue from production services for 2<sup>nd</sup> quarter of 2025 has increased by Baht 7.58 million or 141.29% as compared to the same quarter of last year, the production services for Palm Olein increased by 3.05%, the production services for RBD Palm Kernel Oil increased by 100%, and the production services for Refined Glycerine increased by 100%. As compared to the 1<sup>st</sup> quarter of 2025, the production services increased by Baht 3.29 million or 87.15%, the



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production services for Palm Olein increased by 68.48% and the production services for RBD Palm Kernel Oil increased by 100%, and the production services for Refined Glycerine increased by 100%. And the six-month period of 2025 (January, 1<sup>st</sup> - June, 30<sup>th</sup>), the production services increased by Baht 4.01 million or 31.53%, the production services for Palm Olein decreased by 34.53% and the revenue from production services for RBD Palm Kernel Oil increased by 472.04%, and the production services for Refined Glycerine increased by 100% as comparing to the same period of 2024. Presently, the Company has its available capacity to services. However, the Company is considering to provide service that are suitable situation of the Company.

## 2. Other Income and Finance Income

Other Income consist of sales of scrap materials, oil storage service, compensation for damages etc. Finance Income consist of interest income, gain on changes in fair value of short-term investment etc.

For 2<sup>nd</sup> quarter of 2025, the Company and its subsidiaries had revenue from other income of Baht 1.01 million, decrease by Baht 0.65 million, or 25.51% as compared to the same period of last year, as compared to the 1<sup>st</sup> quarter of 2025 other income decrease by Baht 1.52 million or 91.63%. For the six-month period of 2025 (January, 1<sup>st</sup> - June, 30<sup>th</sup>), the Company and its subsidiaries had revenue from other income of Baht 2.61 million, decreased by Baht 1.74 million, or 40.98% as compared to the same period of last year which was Baht 4.25 million, the main reason from the sale of scrap materials has decreased, and foreign exchange profits decreased.

The Company and its subsidiaries had financial income for the 2<sup>nd</sup> quarter of 2025 of Baht 0.84 million, a decrease of Baht 0.44 million or 233.51% when compared to the same quarter of the previous year. And when compared to the 1<sup>st</sup> quarter of 2025, it increased by Baht 0.65 million or 161.29%, and for the six-month period of 2025 (January 1<sup>st</sup> - June 30<sup>th</sup>), there was financial income of Baht 2.06 million, an increase of Baht 1.64 million or 384.71%, when compared to the same period of the previous year, which had financial income of Baht 0.43 million.

## Cost of Sales and Services

For 2<sup>nd</sup> quarter of 2025, the Company's cost of sales was Baht 2,172.56 million, increased by Baht 76.17 million or 3.63% as compared to the same quarter of last year which was Baht 2,096.39 million, and increased by Baht 500.79 million or 29.96% as compared to the 1<sup>st</sup> quarter of 2025, which was Baht 1,671.77 million. For the six-month period of 2025 (January, 1<sup>st</sup> - June, 30<sup>th</sup>), the Company's cost of sales was Baht 3,844.34 million, increased by Baht 229.16 million or 6.34% as compared to the same period of last year, which was Baht 3,615.18 million. The reasons are summarized as follows;

### 1. Cost of Sales- Biodiesel, Edible Oil, Refined Glycerine, Raw material and By-product

The Company's cost of sales per sales ratio for 2<sup>nd</sup> quarter of 2025 has increased from the same quarter of the previous year by 3.34% and increased from the 1<sup>st</sup> quarter of 2025 by 29.63%. For the six-month period of 2025 (January, 1<sup>st</sup> - June, 30<sup>th</sup>), the



increase of 6.23% as a result of crude palm oil prices that have fluctuated over time. However, the Company still maintains the policy to manage inventory for maximum efficiency which is divided by product groups as follows;

- Biodiesel business, for 2<sup>nd</sup> quarter of 2025 the Biodiesel's ratio of cost of sales was increased by 8.39% or 8.57% as compared to the same quarter of last year, and the ratio of cost of sales was increased by 11.10% or 11.65% as compared to the 1<sup>st</sup> quarter of 2025. For the six-month period of 2025 (January, 1<sup>st</sup> - June, 30<sup>th</sup>), the ratio of cost of sales was increased by 3.10% or 3.20% as compared to the same period of last year, due to the fluctuation in the price of raw materials. There was considering of the allowance for diminishing value of inventories (NRV) as of March 31<sup>st</sup>, 2025 of Baht 35.00 million, and reversed the allowance for diminishing value of inventories (NRV) as of June 30<sup>th</sup>, 2025 of Baht 29.00 million remaining by Baht 6.00 million. However, the Company has emphasised on controlling production yield and managing inventory turnover rate by keeping it in between 15-25 days in order to mitigate the risk from the raw material prices' fluctuation, which is an important factor of the Company's profitability.
- Edible Oil business, for 2<sup>nd</sup> quarter of 2025 the edible oil's ratio of cost of sales was decreased by 4.49% or 4.72% as compared to the same quarter of last year, and the ratio of cost of sales was decreased by 9.37% or 9.38% as compared to the 1<sup>st</sup> quarter of 2025. For the six-month period of 2025 (January, 1<sup>st</sup> - June, 30<sup>th</sup>), the edible oil's ratio of cost of sales was decreased by 0.75% or 0.79% as compared to the same period of 2024 due to the price of raw materials that fluctuate over time. However, the Company was possible to generate profit from this business unit since there were Made to Order, which is allowed the Company maintaining profitable sales. But the storage of CPO cannot be stored separately. As a result, the production cost fluctuates according to the raw material price during the changing period.
- Refined Glycerine business, for 2<sup>nd</sup> quarter of 2025 the Refined Glycerine's ratio of cost of sales was decreased by 1.98% or 2.83% as compared to the same quarter of last year, and the ratio of cost of sales was increased by 2.66% or 4.09% as compared to the 1<sup>st</sup> quarter of 2025. For the six-month period of 2025 (January, 1<sup>st</sup> - June, 30<sup>th</sup>), the ratio of cost of sales was decreased by 7.82% or 10.53% as compared to the same period of last year. Due to the cost price of raw material crude glycerine which is a by-product of the Company, has been adjusted to relation with the selling price of Refined Glycerine.
- Raw material and By-product, for 2<sup>nd</sup> quarter of 2025 the raw material and by-products' ratio of cost of sales was decreased by 0.43% or 0.44% as compared to the same quarter of last year, and the ratio of cost of sales was decreased by 0.16% or 0.15% as compared to the 1<sup>st</sup> quarter of 2025. For the six-month period of 2025 (January, 1<sup>st</sup> - June, 30<sup>th</sup>), the ratio of cost of sales was decreased by 0.14% or 0.13% as compared to the same period of last year. However, the Company still determines the cost of sales of by-products according to the market price of the products expected to be sold.

## 2. Cost of Production Services

Production Services, for 2<sup>nd</sup> quarter of 2025 the ratio of cost from production services increased by 17.48% or 33.36% as compared to the same quarter of last year, and was decreased by 5.11% or 6.81% as compared to the 1<sup>st</sup> quarter of 2025. For



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the six-month period of 2025 (January, 1<sup>st</sup> - June, 30<sup>th</sup>), the ratio of cost from production services increased by 12.96% or 22.32% as compared to the same period of last year. Although the volume of Palm Olein production services had decreased, but the Company provided more production services of RBD Palm Kernel oil and Refined Glycerine in the 2<sup>nd</sup> quarter of 2025. Presently, the Company has available capacity for production services.

### **Selling Expenses**

For 2<sup>nd</sup> quarter of 2025, the Company's selling expenses were Baht 6.23 million, decrease by Baht 2.67 million or 30.00% as compared to the same quarter of last year and decrease by Baht 0.01 million or 0.18% as compared to the 1<sup>st</sup> quarter of 2025. For the six-month period of 2025 (January, 1<sup>st</sup> - June, 30<sup>th</sup>), the Company's selling expenses were Baht 12.47 million, decrease by Baht 2.85 million or 18.61% as compared to the same period of last year. Due to the transportation cost which varies according to the purchase order of biodiesel and edible oil according to the agreed delivery terms.

### **Administration Expenses**

For 2<sup>nd</sup> quarter of 2025, the Company and subsidiaries' administration expenses were Baht 23.76 million, increased by Baht 3.62 million or 17.95% as compared to the same quarter of last year, and increased by Baht 1.62 million or 7.31% as compared to the 1<sup>st</sup> quarter of 2025. For the six-month period of 2025 (January, 1<sup>st</sup> - June, 30<sup>th</sup>), the administration expenses increased by Baht 3.99 million or 9.51% from the same period of 2024. Due to losses from foreign exchange rates and losses from asset write-offs.

### **Financial Cost and Income Tax Expense**

The financial cost of the Company and its subsidiaries for 2<sup>nd</sup> quarter of 2025 were Baht 0.014 million, which has increased by Baht 0.014 million or 100% as compared to the same quarter of last year, and has the financial cost of Baht 0.014 million the same as compared to the 1<sup>st</sup> quarter of 2025. For the six-month period of 2025 (January, 1<sup>st</sup> - June, 30<sup>th</sup>), the Company had financial cost of Baht 0.03 million, which increased by Baht 0.03 million or 100% as compared to the same period of 2024.

Income tax expenses of the Company and its subsidiaries for the 2<sup>nd</sup> quarter of 2025 were Baht 21.25 million, and in the 2<sup>nd</sup> quarter of 2024 there were no income tax expenses. For the six-month period of 2025 (January 1<sup>st</sup> - June 30<sup>th</sup>), income tax expenses were Baht 21.25 million, an increase of Baht 22.27 million or 2,175% compared to the same period of the previous year. Due to an adjustment of Baht 14.56 million in corporate income tax of 2024 and Baht 0.87 million in corporate income tax for the first half of 2025, and a deferred income tax expense of Baht 5.82 million.



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## Statement of Financial Position

Unit: Million Baht

Consolidated Financial Statements	At 30/06/2025	At 30/06/2024	Increase (Decrease)	%	At 31/03/2025	Increase (Decrease)	%
Cash and cash equivalents	171.04	252.73	(81.69)	-32.32%	386.01	(214.96)	-55.69%
Short-term investments	76.39	6.19	70.20	1,134.05%	279.77	(203.38)	-72.70%
Trade and other receivables	479.31	663.70	(184.40)	-27.78%	387.07	92.24	23.83%
Inventories	383.02	419.77	(36.74)	-8.75%	449.79	(66.77)	-14.84%
Other current assets	7.89	9.28	(1.39)	-14.99%	4.40	3.49	79.31%
<b>Total current assets</b>	<b>1,117.65</b>	<b>1,351.67</b>	<b>(234.02)</b>	<b>-17.31%</b>	<b>1,507.03</b>	<b>(389.39)</b>	<b>-25.84%</b>
Restricted bank deposits	59.13	60.55	(1.42)	-2.35%	59.13	0.00	0.00%
Property, plant and equipment	1,152.41	1,201.77	(49.35)	-4.11%	1,138.53	13.88	1.22%
Other non-current assets	7.20	4.28	2.92	68.29%	20.95	(13.75)	-65.63%
<b>Total assets</b>	<b>2,336.39</b>	<b>2,618.26</b>	<b>(281.87)</b>	<b>-10.77%</b>	<b>2,725.65</b>	<b>(389.26)</b>	<b>-14.28%</b>
Trade and other payables	308.40	389.29	(80.89)	-20.78%	332.36	(23.97)	-7.21%
Other current liabilities	40.33	50.58	(10.25)	-20.27%	24.02	16.31	67.91%
Other non-current liabilities	15.37	8.52	6.85	80.31%	9.50	5.87	61.86%
<b>Total liabilities</b>	<b>364.09</b>	<b>448.39</b>	<b>(84.30)</b>	<b>-18.80%</b>	<b>365.88</b>	<b>(1.78)</b>	<b>-0.49%</b>
Shareholder's equity	1,972.30	2,169.87	(197.57)	-9.11%	2,359.77	(387.47)	-16.42%
<b>Total liabilities and shareholder's equity</b>	<b>2,336.39</b>	<b>2,618.26</b>	<b>(281.87)</b>	<b>-10.77%</b>	<b>2,725.65</b>	<b>(389.26)</b>	<b>-14.28%</b>

## Assets

As of June 30<sup>th</sup>, 2025, the Company and subsidiaries had total assets of Baht 2,336.39 million, decreased by Baht 281.87 million or 10.77% from as of June 30<sup>th</sup>, 2024, from a decrease in current assets of Baht 234.02 million, consisting of cash and cash equivalents decreased of Baht 81.69 million, short-term investments increased Baht 70.20 million, trade receivables decreased Baht 184.40 million, inventories decreased Baht 36.74 million, other current asset decreased Baht 1.39 million. Due to the increase in raw material prices, the Company places importance on raw materials stock managing and control the impact of losses from the NRV of the remaining stock to the least from the fluctuations in raw material prices, and the decrease in total non-current assets of Baht 50.86 million, consisting of the restricted bank deposits decreased by Baht 1.42 million, land buildings and equipment decreased by Baht 49.35 million, and other non-current assets increased by Baht 2.92 million.

As compared to as of March 31<sup>st</sup>, 2025, the Company and subsidiaries had total assets decreased by Baht 389.26 million or 25.84 %, from a decrease in current assets of Baht 389.39 million, consisting of cash and cash equivalents decreased by Baht 214.96 million, short-term investments decreased by Baht 203.38 million, trade receivables increased by Baht 92.24 million, inventories





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decreased by Baht 66.77 million, other current assets increased by Baht 3.49 million, land buildings and equipment increased by Baht 13.88 million and non-current assets decreased by Baht 13.75 million. The company paid dividends on April 30, 2025 of Baht 346 million.

### **Liabilities**

As of June 30<sup>th</sup>, 2025, the Company and subsidiaries had total liabilities of Baht 364.09 million, decreased by Baht 84.30 million or 18.80% from as of June 30<sup>th</sup>, 2024, due to trade and other payables decreased by Baht 80.89 million from the decrease in raw material prices. Other current liabilities decreased Baht 10.25 million and Other non-current liabilities increased Baht 6.85 million.

As compared to as of March 31<sup>st</sup>, 2025, which had total liabilities of Baht 365.88 million, a decrease of Baht 1.78 million or 0.49% from trade and other payables decreased of Baht 23.97 million, other current liabilities increased by Baht 16.31 million and other non-current liabilities increased by Baht 5.87 million.

### **Shareholders' equity**

As of June 30<sup>th</sup>, 2025, the Company and subsidiaries had total shareholders' equity of Baht 1,972.30 million, decreased by Baht 197.57 million or 9.77% from as of June 30<sup>th</sup>, 2024, due to the loss from business operation.

As compared to as of March 31<sup>st</sup>, 2025, the Company and subsidiaries had total shareholders' equity of Baht 2,359.77 million, decreased by Baht 387.47 million or 16.42%, due to the operating losses and dividend payments from retained earnings.

### **Cash Flow Analysis**

In the cash flow statement as at June 30<sup>th</sup>, 2025, the net cash flow decreases by Baht 83.83 million, with cash and cash equivalents at the beginning of the period (January 1<sup>st</sup>, 2025) of Baht 254.87 million, the cash and cash equivalents at the end of the period (June 30<sup>th</sup>, 2025) of Baht 171.04 million. The details of cash flow for each activity are as follows:

Unit: Million Baht

Consolidated financial statements	2Q2025	2Q2024	Change	1Q2025	Change
Net cash flows provided by operating activities	108.79	89.44	19.35	140.28	(31.50)
Net cash flows used in investing activities	153.28	(5.03)	158.31	(9.10)	162.38
Net cash flows provided by (used in) financing activities	(345.89)	(0.07)	(345.83)	(0.05)	(345.84)
Net increase (decrease) in cash and cash equivalents	(83.83)	84.35	(168.17)	131.14	(214.96)
Cash and cash equivalents at the beginning of the period	254.87	168.38	86.49	254.87	0.00
Cash and cash equivalents at the end of the period	171.04	252.73	(81.69)	386.01	(214.96)





บริษัท เอไอ เอนเนอร์จี้ จำกัด (มหาชน)

AI Energy Public Company Limited

ทะเบียนเลขที่ 0107556000311

Net cash flows from operating activities of Baht 108.79 million derived from loss before tax of Baht 9.09 million and adjusted for items that covered profit before tax with income (expenses) from operating activities. The main items that resulted in an increase in cash flow, Cash received included depreciation and amortization of Baht 66.25 million, financial costs of Baht 0.03 million, and others of Baht (0.03) million. In addition, operating assets decreased by Baht 258.67 million and operating liabilities decreased by Baht 193.92 million, and paid corporate income tax for the year 2024 in the amount of Baht 14.34 million.

Net cash flow from investing activities of Baht 153.28 million, consist of short-term investment decreased by Baht 203.01 million, investment in fixed assets and other assets increased by Baht 49.73 million.

Net cash flow from financing activities of Baht 345.89 million, from repayment of lease liabilities of Baht 0.10 million, and paid dividends on April 30, 2025 of Baht 345.80 million.

### **Key Financial Ratios**

The Company has sufficient working capital to meet its business needs and continue operations seamlessly with the key financial ratios as follows;

Financial Ratio	Unit	2Q2025	2Q2024	1Q2025	6M2025	6M2024
<b>Profitability Ratios</b>						
Gross profit margin	%	0.37	2.71	3.25	4.20	1.80
Net profit margin	%	(1.93)	1.46	2.01	2.93	0.49
Return on equity	%	(2.10)	1.45	4.77	12.27	1.86
<b>Leverage Ratios or Financial Ratios</b>						
Debt to equity	Times	0.18	0.21	0.21	0.16	0.17
Interest coverage ratio	Times	795.43	30,605.00	8,377.47	7,165.75	2,003.82
<b>Liquidity Ratios</b>						
Current ratio	Times	3.20	3.07	4.23	3.20	3.07
Quick ratio	Times	2.08	2.10	2.95	2.08	2.10

### **Factors that may affect operations or future growth**

The Company is producer and distributor of biodiesel to the fuel trader under Section 7 of Fuel Trade Act B.E.2543 in which consists of the major oil traders in the country and sell 100% domestically. The Company has been frequently affected by the major risk factors of the CPO related business. The factors that caused the fluctuation in price of CPO are change in government policy, climate change, and national's CPO safety stock. For the price and quantity fluctuation of CPO, the government had issued a policy to control such problem from both the fluctuating price and quantity. The government has used its policy to reduce the portion of



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B100 blend in diesel mandate such as lowered B7 to B5 when national's CPO safety stock low or the price of CPO extremely high, or increase the ratio of biodiesel blend in diesel when stocking CPO high. This is to control the volume of CPO used and focuses on the need of the Edible oil's consumers.

However, the biodiesel (B100) industry in Thailand is driven by government policy that supports the use of biofuels, including biodiesel primarily produced from crude palm oil, to reduce reliance on imported fossil fuels and support palm oil farmers. The government will increase the biodiesel blending ratio in diesel fuel to support palm oil prices during periods of high palm production. Furthermore, the government has mandated that all diesel fuel sold in Thailand must contain biodiesel. Therefore, government policy is a key factor in determining the direction of the biodiesel industry, which is linked to the palm oil industry. The Company has been prepared for tougher competition by giving importance to the development of efficiency in the production process continuously. This allows the Company to control costs and expenses in production more efficiently.

Please be informed according

Yours Sincerely,

AI Energy Public Company Limited

Miss Pimwan Thareratanavibool

Managing Director

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